



Good  TO BEE
— EST 2018 —

Organic Cotton Beeswax & Vegan Wraps

Together we can make tomorrow better than today

Our Story

As a family we wanted to do more to help our amazing planet and for us, like so many others, our journey began by focusing on two main issues; being less reliant on single use plastic and reducing our food waste.

We soon discovered that the ancient craft of coating

fabric in beeswax was rapidly returning as a sustainable alternative. After making some for ourselves and then for friends, we set out to create the perfect food wrap and make it available to everyone. After many hours of research and months of perfecting our recipe and manufacturing technique we achieved our goal and GoodToBee was born.

As a family we continue to make changes to live a more sustainable life and we are particularly proud of our letter from Sir David Attenborough himself thanking us for our efforts.

Our Journey

We started out with a passion to help customers reduce single use plastic and in only 18 months we've grown into one of the UK's biggest and most trusted manufactures of reusable food wraps. We supply over 80 stockist throughout the UK and Europe and exhibit regularly at events from small artisan fairs to the largest festivals around the UK, reaching a combined audience of over 350,000 people, and our social media channels reach over 10K.

Our brand exposure gives us the leading edge when customers are looking for a brand they know and trust. We may have grown in size but our commitment to you to be a supportive, responsive and efficient supplier with excellent customer service remains the same and our promise to the planet is to make it a better place for future generations.

We look forward to helping you and your customers do the same.



Our Values



Plastic Free

At GoodToBee our commitment to sustainability and ethical working practices pervades every decision we make. Our products, our packaging, our back office admin and everything in between is as Plastic Free as we can possibly make it, and we actively petition and encourage our suppliers to be the same.



Made In England

We use ingredients as local as possible and our products are lovingly handmade and quality controlled in the UK.



Sustainable 100% GOTS Organic Cotton

Our Cotton is certified Organic by GOTS (Global Organic Textile Standard) and all our ingredients are ethically and sustainably sourced.



Zero Waste

We believe waste to be one of the main contributors to our planets problems so we strive for zero waste in everything we do.



Cruelty Free

There is certainly no animal testing in any of our products or ingredients and no hidden chemicals or GM produced crops. We work hard to ensure our environmental footprint is low and will never use ingredients that we believe to be harmful to you or the planet.



Fully Home Compostable

When it's time to say good bye just pop in a compost bin or food recycling. Alternatively use as a natural fire lighter for BBQ's and wood stoves.

Together we can make tomorrow better than today

#goodtobeeplasticfree

Pricing—Wraps & Bags

MOQ 20 Packs in multiples of 5 by product and design. Carriage paid 50+ packs to UK mainland. Prices for 750+ units POA.

All prices are in £ sterling and exclusive of VAT at the standard rate.

Orders may be despatched in multiple consignments and lead times will be advised.

A Detailed line sheet will be supplied electronically as well as access to our media library of images and videos.

Beeswax	Wrap Size	RRP	Ex Vat	Up to 100 Units			100+ Units			500+ Units		
				Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Mini Pack	6 x Mini 15x15cm	12.00	10.00	5.29	55.92	2.27	5.04	58.00	2.38	4.80	60.00	2.69
Everyday Pack	1 Large 30x30cm 1 Medium 25x25cm 1 Small 20x20cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	3.53
Sandwich Bags	1 Large 22x20cm 1 Medium 18x18cm	16.00	13.33	8.15	49.06	1.96	7.91	50.56	2.02	7.68	52.00	5.13
Cheese Pack	3 x Medium 25x25cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	3.72
The Big One/The Snack Mat	1 Extra Large 48x55cm	16.00	13.33	7.63	52.31	2.10	7.34	54.13	2.18	7.06	55.88	3.55

Vegan	Wrap Size	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Everyday Pack	1 Large 30x30cm 1 Medium 25x25cm 1 Small 20x20cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	3.53
Sandwich Bags	1 Large 22x20cm 1 Medium 18x18cm	16.00	13.33	8.15	49.06	1.96	7.91	50.56	2.02	7.68	52.00	5.13
The Big One	1 Extra Large 48x55cm	16.00	13.33	7.63	52.31	2.10	7.34	54.13	2.18	7.06	55.88	3.55

Pricing—Supplementary Products

Beeswax	Description	RRP	Ex Vat	Up to 100 Units			100+ Units			500+ Units		
				Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Re-Waxing Bar	1 x bar (approx. 20g)	9.50	7.92	4.60	51.58	2.07	4.40	53.68	2.16	4.20	55.79	2.26
Make Your Own Kit	3 x medium organic cotton squares (20x20cm) 3 x Wax bars 2 x unbleached parchment paper	19.50	16.25	9.75	51.28	2.05	9.35	53.85	2.17	8.85	56.41	2.29

Vegan	Description	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Re-Waxing Bar	1 x bar (approx. 20g)	9.50	7.92	4.60	51.58	2.07	4.40	53.68	2.16	4.20	55.79	2.26
Make Your Own Kit	3 x medium organic cotton squares (20x20cm) 3 x Wax bars 2 x unbleached parchment paper	19.50	16.25	9.75	51.28	2.05	9.35	53.85	2.17	8.85	56.41	2.29

CHOOSE THE RIGHT PACKS AT A GLANCE

Whether it's a mini wrap for half a lemon or a Big One for a large soda bread loaf we have everything covered with such a great selection of packs. Our best selling Everyday Pack is always a winner and our sandwich bags are perfect when on the go. We even have a Snack Mat for the perfect sustainable picnic.



Mini Pack
6 Mini 15x15cm



Everyday Pack
1 Large 30x30cm
1 Medium 25x25cm
1 Small 20x20cm



Cheese Pack
3 Medium 25x25cm



Sandwich Bags
1 Large 22x20cm
1 Medium 18x18cm



The Big One
1 Extra Large
48x55cm



The Snack Mat
1 Extra Large
48x55cm



NOW PICK FROM OUR BEAUTIFUL DESIGNS

Our customers tell us our designs are outstanding and many have seen a surge in sales when switching to GoodToBee

We can recommend specific fabrics based on our experience and your business or feel free to choose the designs that simply catch your eye because good design is good business.



China Bowl



Folkland



Confetti



Bark and Weave



Ditsy



Green Fern



SOMETHING BIG TO SMILE ABOUT!

We are so smiley about our **NEW** vegan wraps and you can be too. The same amazing quality as our beeswax wraps but now with a plant based alternative wax that is perfect for all environmentally conscious vegans.

Our vegan wraps do not use soy or palm oil and are hand made to the same vigorous standards using our unique fabric designs and 100% organic cotton which is GOTS (Global Organic Textile Standard) certified.

The packaging displays our vegan stamp and is made using 100% FSC card

The perfect addition to any eco or vegan display



EXCITING NEW RELEASES!

Re-Waxing Bar



We are delighted to announce the release of some exciting new products to supplement our existing range of wraps and bags.

Our **Re-Waxing Bar** allows your customers to extend the use of their GoodToBee wraps and bags by giving them a new lease of life.

The **Make Your Own Kit** is a great idea for the eco-conscious customer. Whether for themselves or as a gift our beautiful kits are a fun and easy way to make three medium size wraps, using either our beeswax or plant based vegan wax mixes.

We have more new products planned so watch this space for some very exciting times ahead.

Make Your Own Kit





“Since we have
changed our supplier
of beeswax wraps to
GoodToBee
sales have surged
Our customers
simply love the
fabric designs”

*Abi Taylor
Proprietor
Luxe Cookshop*



Folkland

Whimsical and fun the Folkland Collection is bright and breezy and turns heads on every stand. Pretty yellow daisies teamed with dreamy mineral blue and cute red mushrooms



Everyday Pack
SKU: BW001-101



Sandwich Bags
SKU: BB001-101



The Big One!
SKU: BW003-101



Mini Pack
SKU: BW002-101



Cheese Pack
SKU: BW005-101



The Snack Mat
SKU: BW004-101



China bowl

A classic contemporary feel with the elegance of fine china. Our China Bowl Collection proves time and again that design is key for customers. Classic stripes, bright daisies and a delicate flower motif



Everyday Pack
SKU: BW001-113



Sandwich Bags
SKU: BB001-113



Big One!
SKU: BW003-113



Mini Pack
SKU: BW002-113



Cheese Pack
SKU: BW005-113



Snack Mat
SKU: BW004-113



Bark & Weave

Strong geometric lines and a complimentary colour pallet make Bark and Weave distinctively different. The colours tone beautifully and make it stand out from the crowd.



Everyday Pack
SKU: BW001-111



Sandwich Bags
SKU: BB001-111



Big One!
SKU: BW003-111



Mini Pack
SKU: BW002-111



Cheese Pack
SKU: BW005-111



Snack Mat
SKU: BW004-111



Confetti

Colourful and fun, Confetti pleases everyone. Who can resist multi-coloured polka dots! Teamed with a classic stripe for a modern country kitchen appeal.



Everyday Pack
SKU: BW001-110



Sandwich Bags
SKU: BB001-110



Big One!
SKU: BW003-110



Mini Pack
SKU: BW002-110



Cheese Pack
SKU: BW005-110



Snack Mat
SKU: BW004-110



Ditsy

A delicate scatter pattern of little flowers and petals make our Ditsy Collection irresistible and the cream and red colour pallet set of the pretty little flowers to perfection.



Everyday Pack
SKU: BW001-112



Sandwich Bags
SKU: BB001-112



Big One!
SKU: BW003-112



Mini Pack
SKU: BW002-112



Cheese Pack
SKU: BW005-112



Snack Mat
SKU: BW004-112



Green Fern

Clean and crisp with a strong Spring feel, our Green Fern Collection has it all. Pretty delicate flowers together with a zesty fresh green fern pattern to win everyone over.



Everyday Pack
SKU: BW001-114



Sandwich Bags
SKU: BB001-114



Big One!
SKU: BW003-114



Mini Pack
SKU: BW002-114



Cheese Pack
SKU: BW005-114



Snack Mat
SKU: BW004-114



Vegan Wax Wraps

Available in 3 pack sizes and 3 designs from our unique fabric collections with something to please the most eco conscious vegan and make everyone smile.

100% Plant Based, 100% Organic Cotton, 100% Vegan.



Everyday Pack
SKU: VW001-113

**China Bowl
Collection**



Everyday Pack
SKU: VW001-101

**Folkland
Collection**



Everyday Pack
SKU: VW001-111

**Bark & Weave
Collection**



Sandwich Bags
SKU: VB001-113



Big One!
SKU: VW003-113



Sandwich Bags
SKU: VB001-101



Big One!
SKU: VW003-101



Sandwich Bags
SKU: VB001-111



Big One!
SKU: VW003-111

OUR
VALUES
DEFINE
AND
SHAPE
OUR
FUTURE



PLASTIC
FREE



MADE IN
ENGLAND



SUSTAINABLE



ZERO
WASTE



CRUELTY
FREE



FULLY
COMPOSTABLE



100% GOTS
ORGANIC COTTON



Terms & Conditions

1. MOQ is 20 packs in multiples of 5 by product and design.
2. First order is on a pro-forma basis, subsequent orders are on 30 day terms.
3. Pro-forma orders not paid for within 14 days of the order being picked and packed will have their stock reallocated to other orders. This may cause delays to fulfilling the order when payment is received.
4. Standard shipping is via 2-3 working day courier. If expedited delivery is requested this will be charged for in addition. GoodToBee reserves the right to also apply this policy to carriage paid orders.
5. GoodToBee may, at its discretion, ship an order in multiple parts at no additional shipping cost to the customer.
6. GoodToBee reserves the right to charge an administration fee of £10 if changes are made to any order after it has been picked and packed.
7. Carriage paid level for UK orders is 50 packs or more.
8. GoodToBee wraps cannot be sold under any other brand name
9. Express written consent is required to sell GoodToBee products on any online marketplace
10. GoodToBee does not offer a white label service. Any bespoke orders must include our logo on all products and packaging
11. Any bespoke packaging used on our products must be approved by GoodToBee and be in line with our company values
12. Only images from our official image library can be used for marketing and promotion in the capacity of selling our products.
13. Customers can use their own images for social media posts but must credit/tag GoodToBee
14. GoodToBee wraps must always be referred to as 'GoodToBee wraps', 'GoodToBee wax wraps' or 'GoodToBee reusable food wraps' but never by the generic term of beeswax wraps

Full terms & conditions available on request



Image library available on request

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