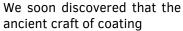


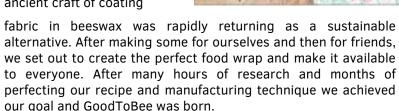
# Organic Cotton Beeswax & Vegan Wraps

Together we can make tomorrow better than today

#### Our Story

As a family we wanted to do more to help our amazing planet and for us, like so many others, our journey began by focusing on two main issues; being less reliant on single use plastic and reducing our food waste.





As a family we continue to make changes to live a more sustainable life and we are particularly proud of our letter from Sir David Attenborough himself thanking us for our efforts.

#### Our Journey

We started out with a passion to help customers reduce single use plastic and in only 18 months we've grown into one of the UK's biggest and most trusted manufactures of reusable food wraps. We supply over 80 stockist throughout the UK and Europe and exhibit regularly at events from small artisan fairs to the largest festivals around the UK, reaching a combined audience of over 350,000 people, and our social media channels reach over 10K.

Our brand exposure gives us the leading edge when customers are looking for a brand they know and trust. We may have grown in size but our commitment to you to be a supportive, responsive and efficient supplier with excellent customer service remains the same and our promise to the planet is to make it a better place for future generations.

We look forward to helping you and your customers do the same.

#### Our Values



#### Plastic Free

At GoodToBee our commitment to sustainability and ethical working practices pervades every decision we make. Our products, our packaging, our back office admin and everything in between is as Plastic Free as we can possibly make it, and we actively petition and encourage our suppliers to be the same.



#### Made In England

We use ingredients as local as possible and our products are lovingly handmade and quality controlled in the UK.



#### Sustainable 100% GOTS Organic Cotton



Our Cotton is certified Organic by GOTS (Global Organic Textile Standard) and all our ingredients are ethically and sustainably sourced.



#### Zero Waste

We believe waste to be one of the main contributors to our planets problems so we strive for zero waste in everything we do.



#### Cruelty Free

There is certainly no animal testing in any of our products or ingredients and no hidden chemicals or GM produced crops. We work hard to ensure our environmental footprint is low and will never use ingredients that we believe to be harmful to you or the planet.



#### Fully Home Compostable

When it's time to say good bye just pop in a compost bin or food recycling. Alternatively use as a natural fire lighter for BBQ's and wood stoves.

# Together we can make tomorrow better than today #goodtobeeplasticfree

### Pricing-Wraps & Bags

MOQ 20 Packs in multiples of 5 by product and design. Carriage paid 50+ packs to UK mainland. Prices for 750+ units POA.

All prices are in £ sterling and exclusive of VAT at the standard rate.

Orders may be despatched in multiple consignments and lead times will be advised.

A Detailed line sheet will be supplied electronically as well as access to our media library of images and videos.

				Up to 100 Units			100+ Units			500+ Units		
Beeswax	Wrap Size	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Mini Pack	6 x Mini 15x15cm	12.00	10.00	5.29	55.92	2.27	5.04	58.00	2.38	4.80	60.00	2.69
Everyday Pack	1 Large 30x30cm 1 Medium 25x25cm 1 Small 20x20cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	3.53
Sandwich Bags	1 Large 22x20cm 1 Medium 18x18cm	16.00	13.33	8.15	49.06	1.96	7.91	50.56	2.02	7.68	52.00	5.13
Cheese Pack	3 x Medium 25x25cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	3.72
The Big One/The Snack Mat	1 Extra Large 48x55cm	16.00	13.33	7.63	52.31	2.10	7.34	54.13	2.18	7.06	55.88	3.55

Vegan	Wrap Size	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Everyday Pack	1 Large 30x30cm 1 Medium 25x25cm 1 Small 20x20cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	3.53
Sandwich Bags	1 Large 22x20cm 1 Medium 18x18cm	16.00	13.33	8.15	49.06	1.96	7.91	50.56	2.02	7.68	52.00	5.13
The Big One	1 Extra Large 48x55cm	16.00	13.33	7.63	52.31	2.10	7.34	54.13	2.18	7.06	55.88	3.55

## Pricing—Supplementary Products

				Up to 100 Units				100+ Units	}	500+ Units		
Beeswax	Description	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Re-Waxing Bar	1 x bar (approx. 20g)	9.50	7.92	4.60	51.58	2.07	4.40	53.68	2.16	4.20	55.79	2.26
Make Your Own Kit	3 x medium organic cotton squares (20x20cm) 3 x Wax bars 2 x unbleached parchment paper	19.50	16.25	9.75	51.28	2.05	9.35	53.85	2.17	8.85	56.41	2.29

Vegan	Description	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Re-Waxing Bar	1 x bar (approx. 20g)	9.50	7.92	4.60	51.58	2.07	4.40	53.68	2.16	4.20	55.79	2.26
Make Your Own Kit	3 x medium organic cotton squares (20x20cm) 3 x Wax bars 2 x unbleached parchment paper	19.50	16.25	9.75	51.28	2.05	9.35	53.85	2.17	8.85	56.41	2.29

# CHOOSE THE RIGHT PACKS AT A GLANCE

Whether it's a mini wrap for half a lemon or a Big One for a large soda bread loaf we have everything covered with such a great selection of packs. Our best selling Everyday Pack is always a winner and our sandwich bags are perfect when on the go. We even have a Snack Mat for the perfect sustainable picnic.





Mini Pack 6 Mini 15x15cm



**Everyday Pack** 

- 1 Large 30x30cm
- 1 Medium 25x25cm
- 1 Small 20x20cm



Cheese Pack
3 Medium 25x25cm



Sandwich Bags

- 1 Large 22x20cm
- 1 Medium 18x18cm



The Big One 1 Extra Large 48x55cm



The Snack Mat 1 Extra Large 48x55cm

## NOW PICK FROM OUR BEAUTIFUL DESIGNS

Our customers tell us our designs are outstanding and many have seen a surge in sales when switching to GoodToBee

We can recommend specific fabrics based on our experience and your business or feel free to choose the designs that simply catch your eye because good design is good business.















# SOMETHING BIG TO SMILE ABOUT!

We are so smiley about our **NEW** vegan wraps and you can be too. The same amazing quality as our beeswax wraps but now with a plant based alternative wax that is perfect for all environmentally conscious vegans.

Our vegan wraps do not use soy or palm oil and are hand made to the same vigorous standards using our unique fabric designs and 100% organic cotton which is GOTS (Global Organic Textile Standard) certified.

The packaging displays our vegan stamp and is made using 100% FSC card

The perfect addition to any eco or vegan display



#### **Re-Waxing Bar**







#### Make Your Own Kit







# EXCITING NEW RELEASES!

We are delighted to announce the release of some exciting new products to supplement our existing range of wraps and bags.

Our Re-Waxing Bar allows your customers to extend the use of their GoodToBee wraps and bags by giving them a new lease of life.

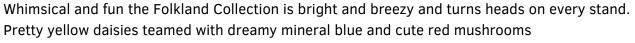
The Make Your Own Kit is a great idea for the eco-conscious customer. Whether for themselves or as a gift our beautiful kits are a fun and easy way to make three medium size wraps, using either our beeswax or plant based vegan wax mixes.

We have more new products planned so watch this space for some very exciting times ahead.





## Folkland



















## China bowl

A classic contemporary feel with the elegance of fine china. Our China Bowl Collection proves time and again that design is key for customers. Classic stripes, bright daisies and a delicate flower motif









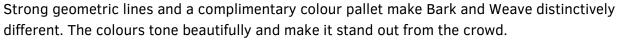








## Bark & Weave



















## Confetti

Colourful and fun, Confetti pleases everyone. Who can resist multi-coloured polka dots! Teamed with a classic stripe for a modern country kitchen appeal.







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# **Ditsy**

A delicate scatter pattern of little flowers and petals make our Ditsy Collection irresistible and the cream and red colour pallet set of the pretty little flowers to perfection.

















## Green Fern

Clean and crisp with a strong Spring feel, our Green Fern Collection has it all. Pretty delicate flowers together with a zesty fresh green fern pattern to win everyone over.

















## Vegan Wax Wraps

Available in 3 pack sizes and 3 designs from our unique fabric collections with something to please the most eco conscious vegan and make everyone smile.

100% Plant Based, 100% Organic Cotton, 100% Vegan.

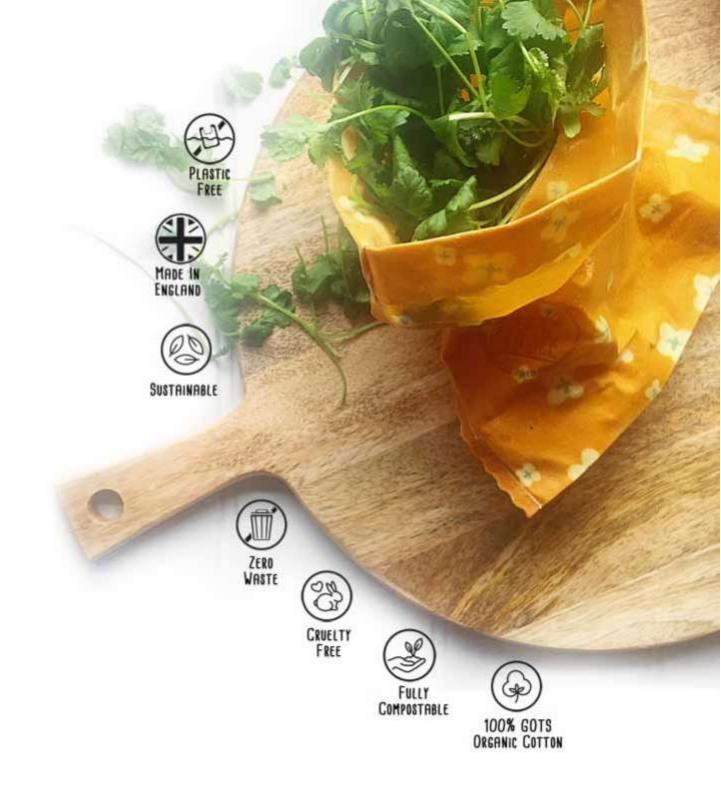








OUR
VALUES
DEFINE
AND
SHAPE
OUR
FUTURE



#### Terms & Conditions

- 1. MOQ is 20 packs in multiples of 5 by product and design.
- 2. First order is on a pro-forma basis, subsequent orders are on 30 day terms.
- 3. Pro-forma orders not paid for within 14 days of the order being picked and packed will have their stock reallocated to other orders. This may cause delays to fulfilling the order when payment is received.
- 4. Standard shipping is via 2-3 working day courier. If expedited delivery is requested this will be charged for in addition. GoodToBee reserves the right to also apply this policy to carriage paid orders.
- 5. GoodToBee may, at its discretion, ship an order in multiple parts at no additional shipping cost to the customer.
- 6. GoodToBee reserves the right to charge an administration fee of £10 if changes are made to any order after it has been picked and packed.
- 7. Carriage paid level for UK orders is 50 packs or more.
- 8. GoodToBee wraps cannot be sold under any other brand name
- 9. Express written consent is required to sell GoodToBee products on any online marketplace
- 10. GoodToBee does not offer a white label service. Any bespoke orders must include our logo on all products and packaging
- 11. Any bespoke packaging used on our products must be approved by GoodToBee and be in line with our company values
- 12. Only images from our official image library can be used for marketing and promotion in the capacity of selling our products.
- 13. Customers can use their own images for social media posts but must credit/tag GoodToBee
- 14. GoodToBee wraps must always be referred to as 'GoodToBee wraps', 'GoodToBee wax wraps' or 'GoodToBee reusable food wraps' but never by the generic term of beeswax wraps

Full terms & conditions available on request

